



The Milgram Report September 2008

Beyond.com, the world's largest network of niche career communities is pleased to present The Milgram Report for September 2008. The monthly report highlights key recruitment trends and statistics related to online jobs, resume postings and salary information collected from the Beyond.com Network of thousands of geographic, industry and specialty sites.

In addition, Beyond.com publishes its Quarterly Career Trend Analysis and Industry Outlook Reports which highlight online job posting and candidate resume trends, as well as a variety of candidate attributes such as experience level, length of job search and ethnicity. Quarterly reports are available at <http://www.beyond.com/Media/QuarterlyReports.asp>.

National Job Posting Trends

There was a **9.67%** increase in the number of jobs posted in September 2008, compared to the number of jobs posted in August 2008.

Job Posting Trends by Experience Level

The following data represents the percentage change in the number of jobs posted for each candidate experience level in September 2008, compared to the number of jobs posted in August 2008.

Jobs by Experience	Percent Change
< 1 year	17.87%
1-3 years	10.13%
3-5 years	-24.92%
5-10 years	0.74%
10-15 years	2.13%
15-20 years	26.99%

National Resume Posting Trends

There was a **-11.82%** decrease in the number of resumes posted in September 2008, compared to the number of resumes posted in August 2008.

Resume Posting Trends by Experience Level

The following data represents the percentage change in the number of resumes posted for each candidate experience level in September 2008, compared to the number of resumes posted in August 2008.

Resumes by Experience	Percent Change
< 1 year	-9.71%
1-3 years	-3.91%
3-5 years	-4.77%
5-10 years	3.57%
10-15 years	3.11%
15-20 years	11.01%

Salary Expectations by Experience Level

The chart below indicates the percentage change in salary expectations for candidates by experience level in September 2008, compared to median salary expectations in Q2 2008.

Experience Level	Q2 Median Salary Expectations	September 2008 Salary Expectations	Percent Change
< 1 year	\$36,980.33	\$36,679.68	-0.82%
1-3 years	\$38,554.19	\$37,901.37	-1.69%
3-5 years	\$40,920.33	\$39,802.40	-2.73%
5-10 years	\$47,553.66	\$46,933.15	-1.30%
10-15 years	\$54,142.52	\$55,122.59	1.81%
15-20 years	\$59,286.78	\$61,143.33	3.13%
>21 years	\$62,367.70	\$64,921.40	4.09%

Featured Job and Resume Posting Trends by Industry:

Beyond.com analyzes and reports online recruitment data on 25 industries as well as a variety of geographic locations across the country. Located below is online job posting and candidate data for **three featured industries** within the Beyond.com Network.

Marketing & Advertising

featuring:



- There was a **-0.77%** decrease in the number of jobs posted in September 2008, as compared to the number of jobs posted in August 2008.
- There was a **2.69%** increase in the number of resumes posted in September 2008, as compared to the number of resumes posted in August 2008.

Customer Service

featuring:



- There was a **44.96%** increase in the number of jobs posted in September 2008, as compared to the number of jobs posted in August 2008.
- There was a **-8.73%** decrease in the number of resumes posted in September 2008, as compared to the number of resumes posted in August 2008.

Management & Business

featuring:



- There was an **-7.6%** decrease in the number of jobs posted in September 2008, as compared to the number of jobs posted in August 2008.
- There was a **5.25%** increase in the number of resumes posted in September 2008, as compared to the number of resumes posted in August 2008.

To request additional data on a specific industry or metropolitan region or schedule an interview with CEO Rich Milgram, please contact Tara Berger at (610)878-2800 or TaraB@Beyond.com.